See a Social Security Number? Say Something!
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Form 990  

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2006)

A For the 2006 calendar year, or tax year beginning 10-01-2006 and ending 09-30-2007

B Check if applicable

 Address change  
 Name change  
 Initial return  
 Final return  
 Amended return  

 C Name of organization  
 Zero to Three National Center for Infants Toddlers and Families  
 Number and street (or P O box if mail is not delivered to street address)  
 2000 m street nw no 200  
 City or town, state or country, and ZIP + 4  
 Washington, DC 20036  

 D Employer identification number  
 52-1105189  
 E Telephone number  
 (202) 638-1144  
 F Accounting method  
 Cash  
 Accrual  
 Other (specify)  

G Web site: www.zerothroughthree.org

J Organization type (check only one)  
 501(c)(3)  
 4947(a)(1)  
 527  

K Check here if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than 25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12  
 16,006,374

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

| 1 | Contributions, gifts, grants, and similar amounts received |  
|---|---|---|
| a | Contributions to donor advised funds | 1a |
| b | Direct public support (not included on line 1a) | 1b 4,194,995 |
| c | Indirect public support (not included on line 1a) | 1c 14,454 |
| d | Government contributions (grants) (not included on line 1a) | 1d 4,934,269 |
| e | Total (add lines 1a through 1d) | 1e 9,143,718 |

| 2 | Program service revenue including government fees and contracts (from Part VII, line 93) | 2 1,572,471 |
| 3 | Membership dues and assessments | 3 |
| 4 | Interest on savings and temporary cash investments | 4 74,442 |
| 5 | Dividends and interest from securities | 5 263,913 |
| 6a | Gross rents | 6a |
| b | Less: rental expenses | 6b |
| c | Net rental income or (loss) | 6c |

| 7 | Other investment income (describe) | 7 |

| 8a | Gross amount from sales of assets other than inventory | 8a 2,978,719 |
| b | Less: cost or other basis and sales expenses | 8b 2,693,451 |
| c | Gain or (loss) (attach schedule) | 8c 285,268 |
| d | Net gain or (loss) | 8d 285,268 |

| 9 | Special events and activities (attach schedule) If any amount is from gaming, check here | 9 |
| a | Gross revenue (not including contributions reported on line 1b) | 9a |
| b | Less: direct expenses other than fundraising expenses | 9b |
| c | Net income (or loss) from special events | 9c |

| 10a | Gross sales of inventory, less returns and allowances | 10a 1,084,827 |
| b | Less: cost of goods sold | 10b 832,327 |

| 11 | Other revenue (from Part VII, line 103) | 11 888,284 |

| 12 | Total revenue | 12 12,480,596 |

| 13 | Program services (from line 44, column (B)) | 13 9,471,144 |
| 14 | Management and general (from line 44, column (C)) | 14 2,628,201 |
| 15 | Fundraising (from line 44, column (D)) | 15 641,412 |
| 16 | Payments to affiliates (attach schedule) | 16 |

| 17 | Total expenses | 17 12,740,757 |

| 18 | Excess or (deficit) for the year | 18 -260,161 |
| 19 | Net assets or fund balances at beginning of year (from line 73, column (A)) | 19 15,639,196 |
| 20 | Other changes in net assets or fund balances (attach explanation) | 20 971,238 |
| 21 | Net assets or fund balances at end of year | 21 16,350,273 |
## Part II  Statement of Functional Expenses

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See the instructions.)

<table>
<thead>
<tr>
<th>Description</th>
<th>(A) Total</th>
<th>(B) Program services</th>
<th>(C) Management and general</th>
<th>(D) Fundraising</th>
</tr>
</thead>
<tbody>
<tr>
<td>22a Grants paid from donor advised funds (attach Schedule)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(cash $__________ noncash $__)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>If this amount includes foreign grants, check here □</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>22b Other grants and allocations (attach schedule)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(cash $26,250 noncash $__)</td>
<td>26,250</td>
<td>26,250</td>
<td></td>
<td></td>
</tr>
<tr>
<td>If this amount includes foreign grants, check here □</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>23 Specific assistance to individuals (attach schedule)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>24 Benefits paid to or for members (attach schedule)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>25a Compensation of current officers, directors, key employees etc Listed in Part V-A (attach schedule)</td>
<td>473,640</td>
<td>84,156</td>
<td>331,642</td>
<td>57,842</td>
</tr>
<tr>
<td>25b Compensation of former officers, directors, key employees etc Listed in Part V-B (attach schedule)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>25c Compensation and other distributions not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>26 Salaries and wages of employees not included on lines 25a, b and c</td>
<td>5,099,216</td>
<td>3,743,098</td>
<td>1,000,816</td>
<td>265,302</td>
</tr>
<tr>
<td>27 Pension plan contributions not included on lines 25a, b and c</td>
<td>259,173</td>
<td>205,440</td>
<td>40,220</td>
<td>13,513</td>
</tr>
<tr>
<td>28 Employee benefits not included on lines 25a - 27</td>
<td>432,971</td>
<td>331,481</td>
<td>76,751</td>
<td>24,739</td>
</tr>
<tr>
<td>29 Payroll taxes</td>
<td>420,413</td>
<td>306,676</td>
<td>88,328</td>
<td>25,409</td>
</tr>
<tr>
<td>30 Professional fundraising fees</td>
<td>52,877</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>31 Accounting fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>32 Legal fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>33 Supplies</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>34 Telephone</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>35 Postage and shipping</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>36 Occupancy</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>37 Equipment rental and maintenance</td>
<td>42,404</td>
<td>16,396</td>
<td>25,947</td>
<td>61</td>
</tr>
<tr>
<td>38 Printing and publications</td>
<td>330,505</td>
<td>323,629</td>
<td>6,876</td>
<td></td>
</tr>
<tr>
<td>39 Travel</td>
<td>675,067</td>
<td>606,125</td>
<td>56,029</td>
<td>12,913</td>
</tr>
<tr>
<td>40 Conferences, conventions, and meetings</td>
<td>920,370</td>
<td>867,053</td>
<td>45,733</td>
<td>7,584</td>
</tr>
<tr>
<td>41 Interest</td>
<td>1,163</td>
<td>131</td>
<td>1,032</td>
<td></td>
</tr>
<tr>
<td>42 Depreciation, depletion, etc (attach schedule)</td>
<td>132,685</td>
<td>94,215</td>
<td>29,752</td>
<td>8,718</td>
</tr>
<tr>
<td><strong>Other expenses not covered above (itemize)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a See Additional Data Table</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>b</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>c</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>d</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>e</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>f</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>g</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Total functional expenses. Add lines 22a through 43g
(Organizations completing columns (B)-(D), carry these totals to lines 13-15)

<table>
<thead>
<tr>
<th>(A) Total</th>
<th>(B) Program services</th>
<th>(C) Management and general</th>
<th>(D) Fundraising</th>
</tr>
</thead>
<tbody>
<tr>
<td>12,740,757</td>
<td>9,471,144</td>
<td>2,628,201</td>
<td>641,412</td>
</tr>
</tbody>
</table>

**Joint Costs.** Check □ if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? □ □ Yes □ No

If "Yes," enter (i) the aggregate amount of these joint costs $___________, (ii) the amount allocated to Program services $___________, (iii) the amount allocated to Management and general $___________, and (iv) the amount allocated to Fundraising $___________.
**Part III Statement of Program Service Accomplishments (See the instructions.)**

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? Zero To Three is the nexus for the multidisciplinary "infant and family" field bringing together the fields of medicine, mental health, research science, child development, and parenting education. Zero To Three focuses on the needs of the "whole baby" in the context of the family and community. Zero To Three promotes discovery and application of new knowledge, stimulates effective services and responsive policies, increases public awareness, informs parents, fosters professional excellence and inspires tomorrow's leaders.

Program Service Expenses
(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts, but optional for others)

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

<table>
<thead>
<tr>
<th>a</th>
<th>See Additional Data Table</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Grants and allocations $ )</td>
<td>If this amount includes foreign grants, check here □</td>
</tr>
<tr>
<td>b</td>
<td>--------------------------</td>
</tr>
<tr>
<td>(Grants and allocations $ )</td>
<td>If this amount includes foreign grants, check here □</td>
</tr>
<tr>
<td>c</td>
<td>--------------------------</td>
</tr>
<tr>
<td>(Grants and allocations $ )</td>
<td>If this amount includes foreign grants, check here □</td>
</tr>
<tr>
<td>d</td>
<td>--------------------------</td>
</tr>
<tr>
<td>(Grants and allocations $ )</td>
<td>If this amount includes foreign grants, check here □</td>
</tr>
<tr>
<td>e</td>
<td>Other program services (attach schedule)</td>
</tr>
<tr>
<td>(Grants and allocations $ )</td>
<td>If this amount includes foreign grants, check here □</td>
</tr>
<tr>
<td>f</td>
<td>Total of Program Service Expenses (should equal line 44, column (B), Program services)</td>
</tr>
</tbody>
</table>

Form 990 (2006)
### Balance Sheets (See the instructions.)

#### Part IV

**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th>(A) Beginning of year</th>
<th>(B) End of year</th>
</tr>
</thead>
<tbody>
<tr>
<td>45</td>
<td>Cash—non-interest-bearing</td>
<td>117,167</td>
<td>130,462</td>
</tr>
<tr>
<td>46</td>
<td>Savings and temporary cash investments</td>
<td>1,234,832</td>
<td>2,161,223</td>
</tr>
<tr>
<td>47a</td>
<td>Accounts receivable</td>
<td>758,498</td>
<td></td>
</tr>
<tr>
<td>47b</td>
<td>Less allowance for doubtful accounts</td>
<td>413,262</td>
<td>758,498</td>
</tr>
<tr>
<td>48a</td>
<td>Pledges receivable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>48b</td>
<td>Less allowance for doubtful accounts</td>
<td>48c</td>
<td></td>
</tr>
<tr>
<td>49</td>
<td>Grants receivable</td>
<td>7,562,349</td>
<td>5,563,443</td>
</tr>
<tr>
<td>50a</td>
<td>Receivables from current and former officers, directors, trustees, and key employees (attach schedule)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>50b</td>
<td>Receivables from other disqualified persons (as defined under section 4958(c)(3)(B)) (attach schedule)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>51a</td>
<td>Other notes and loans receivable (attach schedule)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>51b</td>
<td>Less allowance for doubtful accounts</td>
<td>51c</td>
<td></td>
</tr>
<tr>
<td>52</td>
<td>Inventories for sale or use</td>
<td>400,467</td>
<td>502,728</td>
</tr>
<tr>
<td>53</td>
<td>Prepaid expenses and deferred charges</td>
<td>12,645</td>
<td>12,945</td>
</tr>
<tr>
<td>54a</td>
<td>Investments—publicly-traded securities</td>
<td>7,502,009</td>
<td>8,662,727</td>
</tr>
<tr>
<td>54b</td>
<td>Investments—other securities (attach schedule)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>55a</td>
<td>Investments—land, buildings, and equipment basis</td>
<td></td>
<td></td>
</tr>
<tr>
<td>55b</td>
<td>Less accumulated depreciation (attach schedule)</td>
<td>55c</td>
<td></td>
</tr>
<tr>
<td>56</td>
<td>Investments—other (attach schedule)</td>
<td>56</td>
<td></td>
</tr>
<tr>
<td>57a</td>
<td>Land, buildings, and equipment basis</td>
<td>1,689,567</td>
<td>293,862</td>
</tr>
<tr>
<td>57b</td>
<td>Less accumulated depreciation (attach schedule)</td>
<td>359,976</td>
<td>293,862</td>
</tr>
<tr>
<td>58</td>
<td>Other assets, including program-related investments (describe)</td>
<td>47,227</td>
<td>47,227</td>
</tr>
<tr>
<td>59</td>
<td>Total assets (must equal line 74)</td>
<td>17,649,934</td>
<td>18,152,955</td>
</tr>
<tr>
<td>60</td>
<td>Accounts payable and accrued expenses</td>
<td>743,504</td>
<td>935,627</td>
</tr>
<tr>
<td>61</td>
<td>Grants payable</td>
<td></td>
<td>61</td>
</tr>
<tr>
<td>62</td>
<td>Deferred revenue</td>
<td>884,673</td>
<td>539,945</td>
</tr>
<tr>
<td>63</td>
<td>Loans from officers, directors, trustees, and key employees (attach schedule)</td>
<td>63</td>
<td></td>
</tr>
<tr>
<td>64a</td>
<td>Tax-exempt bond liabilities (attach schedule)</td>
<td></td>
<td>64a</td>
</tr>
<tr>
<td>64b</td>
<td>Mortgages and other notes payable (attach schedule)</td>
<td>7,625</td>
<td>64b</td>
</tr>
<tr>
<td>65</td>
<td>Other liabilities (describe)</td>
<td>374,936</td>
<td>327,110</td>
</tr>
<tr>
<td>66</td>
<td>Total liabilities</td>
<td>2,010,738</td>
<td>1,802,662</td>
</tr>
</tbody>
</table>

#### Organizations that follow SFAS 117, check here ▶ and complete lines 67 through 69 and lines 73 and 74

<table>
<thead>
<tr>
<th></th>
<th></th>
<th>(A)</th>
<th>(B)</th>
</tr>
</thead>
<tbody>
<tr>
<td>67</td>
<td>Unrestricted</td>
<td>6,910,888</td>
<td>8,097,813</td>
</tr>
<tr>
<td>68</td>
<td>Temporarily restricted</td>
<td>8,279,864</td>
<td>7,804,016</td>
</tr>
<tr>
<td>69</td>
<td>Permanently restricted</td>
<td>448,444</td>
<td>448,444</td>
</tr>
</tbody>
</table>

#### Organizations that do not follow SFAS 117, check here ▶ and complete lines 70 through 74

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>70</td>
<td>Capital stock, trust principal, or current funds</td>
<td></td>
<td>70</td>
</tr>
<tr>
<td>71</td>
<td>Paid-in or capital surplus, or land, building, and equipment fund</td>
<td></td>
<td>71</td>
</tr>
<tr>
<td>72</td>
<td>Retained earnings, endowment, accumulated income, or other funds</td>
<td></td>
<td>72</td>
</tr>
</tbody>
</table>

#### Total net assets of fund balances Add lines 67 through 69 or lines 70 through 72 (Column (A) must equal line 19 and column (B) must equal line 21)

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>73</td>
<td>Total net assets of fund balances</td>
<td>15,639,196</td>
<td>16,350,273</td>
</tr>
</tbody>
</table>

#### Total liabilities and net assets / fund balances Add lines 66 and 73

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>74</td>
<td>Total liabilities and net assets / fund balances</td>
<td>17,649,934</td>
<td>18,152,955</td>
</tr>
</tbody>
</table>
### Part IV-A  Reconciliation of Revenue per Audited Financial Statements With Revenue per Return (See the instructions.)

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>a</td>
<td>Total revenue, gains, and other support per audited financial statements</td>
</tr>
<tr>
<td>b</td>
<td>Amounts included on line a but not on Part I, line 12</td>
</tr>
<tr>
<td>1</td>
<td>Net unrealized gains on investments</td>
</tr>
<tr>
<td>2</td>
<td>Donated services and use of facilities</td>
</tr>
<tr>
<td>3</td>
<td>Recoveries of prior year grants</td>
</tr>
<tr>
<td>4</td>
<td>Other (specify)</td>
</tr>
<tr>
<td>b4</td>
<td>Add lines b1 through b4</td>
</tr>
<tr>
<td>c</td>
<td>Subtract line b from line a</td>
</tr>
<tr>
<td>d</td>
<td>Amounts included on Part I, line 12, but not on line a</td>
</tr>
<tr>
<td>1</td>
<td>Investment expenses not included on Part I, line 6b</td>
</tr>
<tr>
<td>2</td>
<td>Other (specify)</td>
</tr>
<tr>
<td>d2</td>
<td>Add lines d1 and d2</td>
</tr>
<tr>
<td>e</td>
<td>Total revenue (Part I, line 12) Add lines c and d</td>
</tr>
</tbody>
</table>

### Part IV-B  Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>a</td>
<td>Total expenses and losses per audited financial statements</td>
</tr>
<tr>
<td>b</td>
<td>Amounts included on line a but not on Part I, line 17</td>
</tr>
<tr>
<td>1</td>
<td>Donated services and use of facilities</td>
</tr>
<tr>
<td>2</td>
<td>Prior year adjustments reported on Part I, line 20</td>
</tr>
<tr>
<td>3</td>
<td>Losses reported on Part I, line 20</td>
</tr>
<tr>
<td>4</td>
<td>Other (specify)</td>
</tr>
<tr>
<td>b4</td>
<td>Add lines b1 through b4</td>
</tr>
<tr>
<td>c</td>
<td>Subtract line b from line a</td>
</tr>
<tr>
<td>d</td>
<td>Amounts included on Part I, line 17, but not on line a</td>
</tr>
<tr>
<td>1</td>
<td>Investment expenses not included on Part I, line 6b</td>
</tr>
<tr>
<td>2</td>
<td>Other (specify)</td>
</tr>
<tr>
<td>d2</td>
<td>Add lines d1 and d2</td>
</tr>
<tr>
<td>e</td>
<td>Total expenses (Part I, line 17) Add lines c and d</td>
</tr>
</tbody>
</table>

### Part V-A  Current Officers, Directors, Trustees, and Key Employees

<p>| | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>(A) Name and address</td>
<td>(B) Title and average hours per week devoted to position</td>
<td>(C) Compensation (If not paid, enter -0-.)</td>
<td>(D) Contributions to employee benefit plans &amp; deferred compensation plans</td>
<td>(E) Expense account and other allowances</td>
</tr>
</tbody>
</table>

See Additional Data Table

---

Form 990 (2006)
**Part V-A  Current Officers, Directors, Trustees, and Key Employees (continued)**

75a  Enter the total number of officers, directors, and trustees permitted to vote on organization business at board meetings.

75b  Are any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, related to each other through family or business relationships? If “Yes,” attach a statement that identifies the individuals and explains the relationship(s).

75c  Do any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of “related organization.”

75d  Does the organization have a written conflict of interest policy?

---

**Part V-B  Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other Benefits**

(If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)

<table>
<thead>
<tr>
<th>(A) Name and address</th>
<th>(B) Loans and Advances</th>
<th>(C) Compensation</th>
<th>(D) Contributions to employee benefit plans and deferred compensation plans</th>
<th>(E) Expense account and other allowances</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

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**Part VI  Other Information (See the instructions.)**

76  Did the organization make a change in its activities or methods of conducting activities? If “Yes,” attach a detailed statement of each change.

77  Were any changes made in the organizing or governing documents but not reported to the IRS?

78a  Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return?

78b  If “Yes,” has it filed a tax return on Form 990-T for this year?

79  Was there a liquidation, dissolution, termination, or substantial contraction during the year? If “Yes,” attach a statement.

80a  Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?

81a  Enter direct or indirect political expenditures (See line 81 instructions)

81b  Did the organization file Form 1120-POL for this year?
### Part VI Other Information (continued)

<table>
<thead>
<tr>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>82a</strong> Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td><strong>83a</strong> Did the organization comply with the public inspection requirements for returns and exemption applications?</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td><strong>83b</strong> Did the organization comply with the disclosure requirements relating to quid pro quo contributions?</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td><strong>84a</strong> Did the organization solicit any contributions or gifts that were not tax deductible?</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>84b</strong> If &quot;Yes,&quot; did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>85</strong> 501(c)(4), (5), or (6) organizations. a. Were substantially all dues nondeductible by members?</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>85b</strong> Did the organization make only in-house lobbying expenditures of $2,000 or less?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>c. Dues assessments, and similar amounts from members</td>
<td></td>
<td></td>
</tr>
<tr>
<td>d. Section 162(e) lobbying and political expenditures</td>
<td></td>
<td></td>
</tr>
<tr>
<td>e. Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices</td>
<td></td>
<td></td>
</tr>
<tr>
<td>f. Taxable amount of lobbying and political expenditures (line 85d less 85e)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>g. Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>h. If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>86</strong> 501(c)(7) orgs. Enter a Initiation fees and capital contributions included on line 12</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b. Gross receipts, included on line 12, for public use of club facilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>87</strong> 501(c)(12) orgs. Enter a Gross income from members or shareholders</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b. Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>88</strong> At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-3? If &quot;Yes,&quot; complete Part IX</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b. At any time during the year, did the organization directly or indirectly own a controlled entity within the meaning of section 512(b)(13)? If yes complete Part XI</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>89a</strong> 501(c)(3) organizations Enter a Amount of tax imposed on the organization during the year under section 4911</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b. 501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If &quot;Yes,&quot; attach a statement explaining each transaction</td>
<td></td>
<td></td>
</tr>
<tr>
<td>c. Enter Amount of tax imposed on the organization managers of disqualified persons during the year under sections 4912, 4955, and 4958</td>
<td></td>
<td></td>
</tr>
<tr>
<td>d. Enter Amount of tax on line 89c, above, reimbursed by the organization</td>
<td></td>
<td></td>
</tr>
<tr>
<td>e. All organizations. At any time during the tax year was the organization a party to a prohibited tax shelter transaction?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>f. All organizations. Did the organization acquire direct or indirect interest in any applicable insurance contract?</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

90a List the states with which a copy of this return is filed - See Additional Data Table

91a The books are in care of the organization

<table>
<thead>
<tr>
<th>Telephone no</th>
<th>(202) 638-1144</th>
</tr>
</thead>
</table>

91b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?

91c If "Yes," enter the name of the foreign country - See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts
Part VI  Other Information (continued)

c At any time during the calendar year, did the organization maintain an office outside of the United States? Yes No

If "Yes," enter the name of the foreign country ▲

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here ▲ and enter the amount of tax-exempt interest received or accrued during the tax year ▲

Part VII  Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

<table>
<thead>
<tr>
<th>Unrelated business income</th>
<th>Excluded by section 512, 513, or 514</th>
<th>(E) Related or exempt function income</th>
</tr>
</thead>
<tbody>
<tr>
<td>(A) Business code</td>
<td>(B) Amount</td>
<td>(C) Exclusion code</td>
</tr>
<tr>
<td>a Program service revenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b Registration fees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>c Training Institute</td>
<td></td>
<td></td>
</tr>
<tr>
<td>d</td>
<td></td>
<td></td>
</tr>
<tr>
<td>e</td>
<td></td>
<td></td>
</tr>
<tr>
<td>f Medicare/Medicaid payments</td>
<td></td>
<td></td>
</tr>
<tr>
<td>g Fees and contracts from government agencies</td>
<td></td>
<td></td>
</tr>
<tr>
<td>93</td>
<td></td>
<td></td>
</tr>
<tr>
<td>94 Membership dues and assessments</td>
<td></td>
<td></td>
</tr>
<tr>
<td>95 Interest on savings and temporary cash investments</td>
<td></td>
<td>14</td>
</tr>
<tr>
<td>96 Dividends and interest from securities</td>
<td></td>
<td>14</td>
</tr>
<tr>
<td>97 Net rental income or (loss) from real estate</td>
<td></td>
<td></td>
</tr>
<tr>
<td>a debt-financed property</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b non debt-financed property</td>
<td></td>
<td></td>
</tr>
<tr>
<td>98 Net rental income or (loss) from personal property</td>
<td></td>
<td></td>
</tr>
<tr>
<td>99 Other investment income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>100 Gain or (loss) from sales of assets other than inventory</td>
<td></td>
<td>18</td>
</tr>
<tr>
<td>101 Net income or (loss) from special events</td>
<td></td>
<td></td>
</tr>
<tr>
<td>102 Gross profit or (loss) from sales of inventory</td>
<td></td>
<td></td>
</tr>
<tr>
<td>103 Other revenue a Sublease income</td>
<td></td>
<td>16</td>
</tr>
<tr>
<td>b Mail list rental</td>
<td></td>
<td>13</td>
</tr>
<tr>
<td>c Consulting Fees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>d Miscellaneous</td>
<td></td>
<td></td>
</tr>
<tr>
<td>e</td>
<td></td>
<td></td>
</tr>
<tr>
<td>104 Subtotal (add columns (B), (D), and (E))</td>
<td></td>
<td></td>
</tr>
<tr>
<td>105 Total (add line 104, columns (B), (D), and (E))</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note: Line 105 plus line 1 + Part I, should equal the amount on line 12, Part I.

Part VIII  Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No. Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)

See Additional Data Table

Part IX  Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

<table>
<thead>
<tr>
<th>(A) Name, address, and EIN of corporation, partnership, or disregarded entity</th>
<th>(B) Percentage of ownership interest</th>
<th>(C) Nature of activities</th>
<th>(D) Total income</th>
<th>(E) End-of-year assets</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>%</td>
<td></td>
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<tr>
<td></td>
<td>%</td>
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<td>%</td>
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<td></td>
</tr>
</tbody>
</table>

Part X  Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

NOTE: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).
### Part XI: Information Regarding Transfers To and From Controlled Entities

Complete only if the organization is a controlling organization as defined in section 512(b)(13)

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>106</td>
<td>Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If &quot;Yes,&quot; complete the schedule below for each controlled entity</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(A) Name and address of each controlled entity</td>
<td>(B) Employer Identification Number</td>
<td>(C) Description of transfer</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Totals</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>107</td>
<td>Did the reporting organization receive any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If &quot;Yes,&quot; complete the schedule below for each controlled entity</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(A) Name and address of each controlled entity</td>
<td>(B) Employer Identification Number</td>
<td>(C) Description of transfer</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Totals</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>108</td>
<td>Did the organization have a binding written contract in effect on August 17, 2006 covering the interests, rents, royalties and annuities described in question 107 above?</td>
<td></td>
</tr>
</tbody>
</table>

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Please Sign Here

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Signature of officer</td>
<td>Date</td>
</tr>
<tr>
<td>William Snyder Chief Financial Officer</td>
<td>2008-08-05</td>
</tr>
</tbody>
</table>

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Preparer's signature</td>
<td>Date</td>
</tr>
<tr>
<td>Preparer's SSN or PTIN (See Gen Inst W)</td>
<td></td>
</tr>
</tbody>
</table>

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Firm's name (or yours if self-employed), address, and ZIP + 4</td>
<td></td>
</tr>
</tbody>
</table>

RAFFA PC

1899 L Street NW Suite 900

Washington, DC  20036

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>EIN</td>
<td></td>
</tr>
<tr>
<td>Phone no</td>
<td>(202) 822-5000</td>
</tr>
</tbody>
</table>
### Part I - Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

**2006**

<table>
<thead>
<tr>
<th>(a) Name and address of each employee paid more than $50,000</th>
<th>(b) Title and average hours per week devoted to position</th>
<th>(c) Compensation</th>
<th>(d) Contributions to employee benefit plans &amp; deferred compensation</th>
<th>(e) Expense account and other allowances</th>
</tr>
</thead>
</table>
| Tammy Mann  
2000 M St NW 200  
Wash, DC 20036 | dep exec dir  
55 00 | 171,188 | 23,910 | 0 |
| Michelle Green  
2000 M St NW 200  
Wash, DC 20036 | chifdevcom officer  
55 00 | 161,933 | 22,617 | 0 |
| Cindy Osler  
2000 M St NW 200  
Wash, DC 20036 | director ztt west  
55 00 | 126,000 | 17,599 | 0 |
| Jillian Sugarman  
2000 M St NW 200  
Wash, DC 20036 | director ehs nrc  
55 00 | 109,858 | 15,344 | 0 |
| Linda Eggbeer  
2000 M St NW 200  
Wash, DC 20036 | director prof devel  
55 00 | 102,479 | 14,313 | 0 |
| **Total number of other employees paid over $50,000** | | **49** | | |

### Part II-A - Compensation of the Five Highest Paid Independent Contractors for Professional Services

<table>
<thead>
<tr>
<th>(a) Name and address of each independent contractor paid more than $50,000</th>
<th>(b) Type of service</th>
<th>(c) Compensation</th>
</tr>
</thead>
</table>
| Ledge Council Inc  
4958 Butterworth Place NW  
Washington, DC 20016 | Legislative Consulting | 223,270 |
| raiff pc  
1899 1 street nw 900  
washington, DC 20036 | accounting services | 70,837 |
| Thrulow Associates  
po box 575  
Lawndale, CA 90260 | financial consulting | 50,257 |
| **Total number of others receiving over $50,000 for professional services** | | |

### Part II-B - Compensation of the Five Highest Paid Independent Contractors for Other Services

<table>
<thead>
<tr>
<th>(a) Name and address of each independent contractor paid more than $50,000</th>
<th>(b) Type of service</th>
<th>(c) Compensation</th>
</tr>
</thead>
</table>
| ACCESS AUDIO VISUAL inc  
8900 EDGEBOROUGH DR  
CAPITOL HEIGHTS, MD 20743 | audio and visual | 319,503 |
| CORPORATE PRESS INC  
403 BRIGHTSEAT ROAD  
LANDOVER, MD 20785 | printing communications | 305,058 |
| Intersoft Communication  
5200 Wapakoneta Road  
Bethesda, MD 20816 | IT Support | 204,004 |
| BOOKS INTERNATIONAL  
22883 QUICKSILVER DRIVE  
STERLING, VA 20166 | publishing | 164,509 |
| The Brand Consultancy  
1066 31st Street NW  
Washington, DC 20007 | Research Assist | 125,091 |
| **Total number of other contractors receiving over $50,000 for other services** | | **7** |
Part III Statements About Activities (See page 2 of the instructions.)

1. During the year, has the organization attempted to influence national, state, or local legislation, include any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities $91,000 (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B)

   Yes

   No

   1  Yes

Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a detailed description of the lobbying activities.

2. During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)

   a. Sale, exchange, or leasing property?
      Yes
      No
   2a  No

   b. Lending of money or other extension of credit?
      Yes
      No
   2b  No

   c. Furnishing of goods, services, or facilities?
      Yes
      No
   2c  No

   d. Payment of compensation (or payment or reimbursement of expenses if more than $1,000)?
      Yes
      No
   2d  Yes

   e. Transfer of any part of its income or assets?
      Yes
      No
   2e  No

   3a. Did the organization make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments)
      Yes
      No
   3a  No

   b. Did the organization have a section 403(b) annuity plan for its employees?
      Yes
      No
   3b  Yes

   c. Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas, or structures? (If "Yes," attach a detailed statement)
      Yes
      No
   3c  No

   d. Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?
      Yes
      No
   3d  No

   4a. Did the organization maintain any donor advised funds? (If "Yes," complete lines 4b through 4g) If "No," complete lines 4f and 4g
      Yes
      No
   4a  No

   b. Did the organization make any taxable distributions under section 4966?
      Yes
      No
   4b

   c. Did the organization make a distribution to a donor, donor advisor, or related person?
      Yes
      No
   4c

   d. Enter the total number of donor advised funds owned at the end of the tax year

   4f

   e. Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year

   4g

   f. Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts

   0

   g. Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year

   0
### Part IV  Reason for Non-Private Foundation Status  (See pages 4 through 7 of the instructions.)

I certify that the organization is not a private foundation because it is (Please check only ONE applicable box)

- 5  A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6  A school Section 170(b)(1)(A)(ii) (Also complete Part V)
- 7  A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8  A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9  A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state
- 10  An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the Support Schedule in Part IV-A)
- 11a  An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(v) (Also complete the Support Schedule in Part IV-A)
- 11b  A community trust Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)
- 12  An organization that normally receives (1) more than 31 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions—subject to certain exceptions, and (2) no more than 31 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the Support Schedule in Part IV-A)
- 13  An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3) Check the box that describes the type of supporting organization

- Type I
- Type II
- Type III - Functionally Integrated
- Type III - Other

Provide the following information about the supported organizations. (See page 7 of the instructions.)

<table>
<thead>
<tr>
<th>(a) Name(s) of supported organization(s)</th>
<th>(b) Employer identification number</th>
<th>(c) Type of organization (described in lines 5 through 12 above or IRC section)</th>
<th>(d) Is the supported organization listed in the supporting organization's governing documents?</th>
<th>(e) Amount of support?</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>No</td>
<td></td>
</tr>
</tbody>
</table>

Total

14  An organization organized and operated to test for public safety Section 509(a)(4) (See page 7 of the instructions)
### Part IV-A Support Schedule

**Use cash method of accounting.**

**Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

<table>
<thead>
<tr>
<th>Calendar year (or fiscal year beginning in)</th>
<th>(a) 2005</th>
<th>(b) 2004</th>
<th>(c) 2003</th>
<th>(d) 2002</th>
<th>(e) Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>15 Gifts, grants, and contributions received</td>
<td>8,322,584</td>
<td>7,825,589</td>
<td>10,310,038</td>
<td>11,257,687</td>
<td>37,715,988</td>
</tr>
<tr>
<td>16 Membership fees received</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose</td>
<td>2,690,879</td>
<td>2,914,301</td>
<td>2,188,546</td>
<td>1,539,303</td>
<td>9,333,029</td>
</tr>
<tr>
<td>18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975</td>
<td>369,954</td>
<td>400,524</td>
<td>263,154</td>
<td>240,289</td>
<td>1,273,921</td>
</tr>
<tr>
<td>19 Net income from unrelated business activities not included in line 18</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>22 Other income Attach a schedule. Do not include gain (loss) from sale of capital assets</td>
<td>273,934</td>
<td>339,714</td>
<td>133,461</td>
<td>76,546</td>
<td>823,655</td>
</tr>
<tr>
<td>23 Total of lines 15 through 22</td>
<td>11,657,351</td>
<td>11,480,128</td>
<td>12,895,199</td>
<td>13,113,825</td>
<td>49,146,503</td>
</tr>
<tr>
<td>24 Line 23 minus line 17</td>
<td>8,966,472</td>
<td>8,565,827</td>
<td>10,706,653</td>
<td>11,574,522</td>
<td>39,813,474</td>
</tr>
<tr>
<td>25 Enter 1% of line 23</td>
<td>116,574</td>
<td>114,801</td>
<td>128,952</td>
<td>131,138</td>
<td></td>
</tr>
</tbody>
</table>

#### Organizations described on lines 10 or 11:

- **a** Enter 2% of amount in column (e), line 24
- **b** Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a. **Do not file this list with your return.** Enter the total of all these excess amounts
- **c** Total support for section 509(a)(1) test. Enter line 24, column (e)
- **d** Add Amounts from column (e) for lines 18 through 19
- **e** Public support (line 26c minus line 26d total)
- **f** Public support percentage (line 26e (numerator) divided by line 26c (denominator))

#### Organizations described on line 12:

- **a** For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year, from each "disqualified person.**
  
  **Do not file this list with your return.** Enter the sum of such amounts for each year
  

- **b** For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each, that was more than the larger of (1) the amount on line 25 for the year or (2) $5,000. Include in the list organizations described in lines 5 through 11b, as well as individuals. **Do not file this list with your return.** After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year


- **c** Add Amounts from column (e) for lines 15 through 16
- **d** Add Line 27a total
- **e** Public support (line 27c total minus line 27d total)
- **f** Total support for section 509(a)(2) test. Enter amount from line 23, column (e)
- **g** Public support percentage (line 27e (numerator) divided by line 27f (denominator))
- **h** Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))

#### Unusual Grants:

For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. **Do not file this list with your return.** Do not include these grants in line 15.
Part V  Private School Questionnaire (See page 7 of the instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

29  Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?  
Yes  No
29

30  Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?  
Yes  No
30

31  Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a manner that makes the policy known to all parts of the general community it serves?  
If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)  

31

32  Does the organization maintain the following
   a  Records indicating the racial composition of the student body, faculty, and administrative staff?  
Yes  No  
32a
   b  Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory basis?  
Yes  No  
32b
   c  Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?  
Yes  No  
32c
   d  Copies of all material used by the organization or on its behalf to solicit contributions?  
Yes  No  
32d

If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)  

32

33  Does the organization discriminate by race in any way with respect to
   a  Students' rights or privileges?  
Yes  No  
33a
   b  Admissions policies?  
Yes  No  
33b
   c  Employment of faculty or administrative staff?  
Yes  No  
33c
   d  Scholarships or other financial assistance?  
Yes  No  
33d
   e  Educational policies?  
Yes  No  
33e
   f  Use of facilities?  
Yes  No  
33f
   g  Athletic programs?  
Yes  No  
33g
   h  Other extracurricular activities?  
Yes  No  
33h

If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)  

33

34a  Does the organization receive any financial aid or assistance from a governmental agency?  
Yes  No  
34a

34b  Has the organization's right to such aid ever been revoked or suspended?
   If you answered "Yes" to either 34a or b, please explain using an attached statement  
34b

35  Does the organization certify that it has complied with the applicable requirements of sections 401 through 405 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation  
Yes  No  
35
### Part VI-A  Lobbying Expenditures by Electing Public Charities
(See page 10 of the instructions.)
(To be completed ONLY by an eligible organization that filed Form 5768)

Check [a] if the organization belongs to an affiliated group
Check [b] if you checked "a" and "limited control" provisions apply

#### Limits on Lobbying Expenditures
(The term "expenditures" means amounts paid or incurred)

<table>
<thead>
<tr>
<th></th>
<th>(a) Affiliated group totals</th>
<th>(b) To be completed for all electing organizations</th>
</tr>
</thead>
<tbody>
<tr>
<td>36</td>
<td>Total lobbying expenditures to influence public opinion (grassroots lobbying)</td>
<td>0</td>
</tr>
<tr>
<td>37</td>
<td>Total lobbying expenditures to influence a legislative body (direct lobbying)</td>
<td>91,000</td>
</tr>
<tr>
<td>38</td>
<td>Total lobbying expenditures (add lines 36 and 37)</td>
<td>91,000</td>
</tr>
<tr>
<td>39</td>
<td>Other exempt purpose expenditures</td>
<td>12,596,880</td>
</tr>
<tr>
<td>40</td>
<td>Total exempt purpose expenditures (add lines 38 and 39)</td>
<td>12,687,880</td>
</tr>
<tr>
<td>41</td>
<td>Lobbying nontaxable amount Enter the amount from the following table—</td>
<td></td>
</tr>
</tbody>
</table>

**If the amount on line 40 is—**

- **The lobbying nontaxable amount is—**
  - Not over $500,000
  - Over $500,000 but not over $1,000,000
  - Over $1,000,000 but not over $1,500,000
  - Over $1,500,000 but not over $17,000,000
  - Over $17,000,000

<table>
<thead>
<tr>
<th></th>
<th>(a)</th>
<th>(b)</th>
</tr>
</thead>
<tbody>
<tr>
<td>41</td>
<td>784,394</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>(a)</th>
<th>(b)</th>
</tr>
</thead>
<tbody>
<tr>
<td>42</td>
<td>Grassroots nontaxable amount (enter 25% of line 41)</td>
<td>196,099</td>
</tr>
<tr>
<td>43</td>
<td>Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36</td>
<td>0</td>
</tr>
<tr>
<td>44</td>
<td>Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38</td>
<td>0</td>
</tr>
</tbody>
</table>

**Caution:** If there is an amount on either line 43 or line 44, you must file Form 4720.

### 4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
See the instructions for lines 45 through 50 on page 13 of the instructions)

#### Lobbying Expenditures During 4-Year Averaging Period

<table>
<thead>
<tr>
<th>Calendar year (or fiscal year beginning in)</th>
<th>(a) 2006</th>
<th>(b) 2005</th>
<th>(c) 2004</th>
<th>(d) 2003</th>
<th>(e) Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>45</td>
<td>Lobbying nontaxable amount</td>
<td>784,394</td>
<td>736,901</td>
<td>662,597</td>
<td>719,025</td>
</tr>
<tr>
<td>46</td>
<td>Lobbying ceiling amount (150% of line 45(e))</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>47</td>
<td>Total lobbying expenditures</td>
<td>91,000</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>48</td>
<td>Grassroots nontaxable amount</td>
<td>196,099</td>
<td>184,225</td>
<td>165,649</td>
<td>179,756</td>
</tr>
<tr>
<td>49</td>
<td>Grassroots ceiling amount (150% of line 48(e))</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>50</td>
<td>Grassroots lobbying expenditures</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Part VI-B  Lobbying Activity by Nonelecting Public Charities
(For reporting only by organizations that did not complete Part VI-A) (See page 13 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- **Volunteers**
- **Paid staff or management** (Include compensation in expenses reported on lines c through h.)
- **Media advertisements**
- **Mailing to members, legislators, or the public**
- **Publications, or published or broadcast statements**
- **Grants to other organizations for lobbying purposes**
- **Direct contact with legislators, their staffs, government officials, or a legislative body**
- **Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means**
- **Total lobbying expenditures** (Add lines c through h.)

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

---

Schedule A (Form 990 or 990-EZ) 2006
**Part VII**

**Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations** (See page 13 of the instructions.)

51. Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>51a(i)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>a(ii)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

b. Other transactions

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>b(i)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b(ii)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b(iii)</td>
<td></td>
<td></td>
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<tr>
<td>b(iv)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b(v)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b(vi)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

c. Sharing of facilities, equipment, mailing lists, other assets, or paid employees

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
</table>

d. If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

<table>
<thead>
<tr>
<th>(a) Line no</th>
<th>(b) Amount involved</th>
<th>(c) Name of noncharitable exempt organization</th>
<th>(d) Description of transfers, transactions, and sharing arrangements</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

52a. Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
</table>

b. If "Yes," complete the following schedule.

<table>
<thead>
<tr>
<th>(a) Name of organization</th>
<th>(b) Type of organization</th>
<th>(c) Description of relationship</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Additional Data

**Software ID:**

**Software Version:**

**EIN:** 52-1105189

**Name:** Zero to Three National Center for Infants Toddlers and Families

### Form 990, Part II, Line 43 - Other expenses not covered above (itemize):

<table>
<thead>
<tr>
<th>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.</th>
<th>(A) Total</th>
<th>(B) Program services</th>
<th>(C) Management and general</th>
<th>(D) Fundraising</th>
</tr>
</thead>
<tbody>
<tr>
<td>a Contracted services 43a</td>
<td>2,252,036</td>
<td>1,770,608</td>
<td>402,396</td>
<td>79,032</td>
</tr>
<tr>
<td>b Duessubscriptions and materials 43b</td>
<td>151,019</td>
<td>122,997</td>
<td>27,647</td>
<td>375</td>
</tr>
<tr>
<td>c Bank service charges 43c</td>
<td>30,241</td>
<td>21,642</td>
<td>8,153</td>
<td>446</td>
</tr>
<tr>
<td>d Advertising 43d</td>
<td>18,609</td>
<td>1,335</td>
<td>12,459</td>
<td>4,815</td>
</tr>
<tr>
<td>e Subcontracts 43e</td>
<td>159,307</td>
<td>158,528</td>
<td>300</td>
<td>479</td>
</tr>
<tr>
<td>f Mailing list rentals 43f</td>
<td>9,254</td>
<td>9,254</td>
<td></td>
<td></td>
</tr>
<tr>
<td>g Insurance 43g</td>
<td>10,831</td>
<td>7,240</td>
<td>2,769</td>
<td>822</td>
</tr>
<tr>
<td>h Miscellaneous 43h</td>
<td>4,958</td>
<td>4,941</td>
<td>17</td>
<td></td>
</tr>
<tr>
<td>i Investment Fees 43i</td>
<td>70,502</td>
<td></td>
<td>70,502</td>
<td></td>
</tr>
</tbody>
</table>
Form 990, Part III - Program Service Accomplishments:

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
<th>Program Service Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>a</td>
<td>Professional education and program consultation - This program area offers training, technical assistance, and resources for childcare, early intervention, and other early childhood professionals, parents, and programs</td>
<td>3,648,813</td>
</tr>
<tr>
<td></td>
<td>(Grants and allocations $ 3,750)</td>
<td>If this amount includes foreign grants, check here ▶ - □</td>
</tr>
<tr>
<td>b</td>
<td>Early Head Start National Resource Center - This program provides training and technical assistance to over 500 Early Head Start Centers serving families with infants, toddlers and pregnant women</td>
<td>2,663,008</td>
</tr>
<tr>
<td></td>
<td>(Grants and allocations $ )</td>
<td>If this amount includes foreign grants, check here ▶ - □</td>
</tr>
<tr>
<td>c</td>
<td>Policy Analysis and Development - Through this program, scientific research is translated into language that is more accessible to policy-makers, cultivating leadership in states and communities, and studying and sharing promising state and community strategies</td>
<td>1,561,152</td>
</tr>
<tr>
<td></td>
<td>(Grants and allocations $ )</td>
<td>If this amount includes foreign grants, check here ▶ - □</td>
</tr>
<tr>
<td>d</td>
<td>ZTT Press - This program is responsible for the marketing of resources developed by and available from Zero to Three and for the dissemination of information and responding to requests from these resources (Net of cost of goods sold)</td>
<td>96,926</td>
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<tr>
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<td>(Grants and allocations $ 5,000)</td>
<td>If this amount includes foreign grants, check here ▶ - □</td>
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<td>e</td>
<td>Public Awareness and Parent Education</td>
<td>214,154</td>
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<td>(Grants and allocations $ )</td>
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<td>f</td>
<td>Leadership Development</td>
<td>361,777</td>
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<td></td>
<td>(Grants and allocations $ )</td>
<td>If this amount includes foreign grants, check here ▶ - □</td>
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<tr>
<td>g</td>
<td>Western Regional Office</td>
<td>583,718</td>
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<td>(Grants and allocations $ 17,500)</td>
<td>If this amount includes foreign grants, check here ▶ - □</td>
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<td>h</td>
<td>Knowledge Development</td>
<td>5,715</td>
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<td></td>
<td>(Grants and allocations $ )</td>
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<td>i</td>
<td>Parent Resource</td>
<td>335,881</td>
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<td></td>
<td>(Grants and allocations $ )</td>
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</tr>
<tr>
<td>(A) Name and address</td>
<td>(B) Title and average hours per week devoted to position</td>
<td>(C) Compensation (If not paid, enter -0-)</td>
</tr>
<tr>
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</tr>
<tr>
<td>Matthew Melmed 2000 M St NW Suite 200</td>
<td>Executive Director 55 00</td>
<td>285,065</td>
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<tr>
<td>Washington, DC 20036</td>
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<tr>
<td>Dick Geldof 2000 M St NW Suite 200</td>
<td>Chief Financial Officer 55 00</td>
<td>130,529</td>
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<tr>
<td>Washington, DC 20036</td>
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<tr>
<td>Alicia Lieberman PhD 2000 M St NW Suite 200</td>
<td>President 8 00</td>
<td>0</td>
</tr>
<tr>
<td>Washington, DC 20036</td>
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<tr>
<td>Cheryl Polk PhD 2000 M St NW Suite 200</td>
<td>Vice President 8 00</td>
<td>0</td>
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<td>Washington, DC 20036</td>
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<tr>
<td>Richard Atlas 2000 M St NW Suite 200</td>
<td>Secretary-Treasurer (1206-current) 8 00</td>
<td>0</td>
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<tr>
<td>Washington, DC 20036</td>
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<tr>
<td>Lynn G Straus MS 2000 M St NW Suite 200</td>
<td>Secretary-Treasurer (1006-1206) 3 00</td>
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<td>Washington, DC 20036</td>
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<tr>
<td>Joy Osofsky PhD 2000 M St NW Suite 200</td>
<td>Past-President 8 00</td>
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<tr>
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<tr>
<td>Kathryn Barnard RN PhD 2000 M St NW Suite 200</td>
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<tr>
<td>Carol Berman PhD 2000 M St NW Suite 200</td>
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<td>Washington, DC 20036</td>
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<tr>
<td>T Berry Brazelton MD 2000 M St NW Suite 200</td>
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<td>Washington, DC 20036</td>
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<tr>
<td>(A) Name and address</td>
<td>(B) Title and average hours per week devoted to position</td>
<td>(C) Compensation (If not paid, enter -0-)</td>
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<tr>
<td>Maria Chavez EdD 2000 M St NW Suite 200</td>
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<tr>
<td>Helen Egger MD 2000 M St NW Suite 200</td>
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<tr>
<td>Robert Emde MD 2000 M St NW Suite 200</td>
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<tr>
<td>Linda Gilkerson PhD 2000 M St NW Suite 200</td>
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<tr>
<td>Sheila B Kamerman DSW 2000 M St NW Suite 200</td>
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<tr>
<td>J Ronald Lally EdD 2000 M St NW Suite 200</td>
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<tr>
<td>Bernard Levy 2000 M St NW Suite 200</td>
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<tr>
<td>Samuel Meisels EdD 2000 M St NW Suite 200</td>
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<tr>
<td>Harriet Meyer MA 2000 M St NW Suite 200</td>
<td>director 3 00</td>
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<tr>
<td>Ann Pleshette Murphy 2000 M St NW Suite 200</td>
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<td>Washington, DC 20036</td>
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<tr>
<td>(A) Name and address</td>
<td>(B) Title and average hours per week devoted to position</td>
<td>(C) Compensation (If not paid, enter -0-)</td>
</tr>
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<tr>
<td>Brian A Napack</td>
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<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
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<tr>
<td>Dolores Norton PhD</td>
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</tr>
<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
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<tr>
<td>Jeree Pawl PhD</td>
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<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
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<tr>
<td>Rebecca Shahmoon Shanok MSW PhD</td>
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<td>0</td>
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<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jack Shonkoff MD</td>
<td>director 3 00</td>
<td>0</td>
</tr>
<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
<td></td>
<td></td>
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<tr>
<td>Ross Thompson Ph D</td>
<td>director 3 00</td>
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<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bernice Weissbourd MA</td>
<td>director 3 00</td>
<td>0</td>
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<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
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<tr>
<td>Serena Wieder PhD</td>
<td>director 3 00</td>
<td>0</td>
</tr>
<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Harry Wright MD MBA</td>
<td>director 3 00</td>
<td>0</td>
</tr>
<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
<td></td>
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<tr>
<td>Hirokazu Yoshikawa Ph D</td>
<td>director 3 00</td>
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</tr>
<tr>
<td>2000 M St NW Suite 200 Washington, DC 20036</td>
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<td></td>
</tr>
<tr>
<td>(A) Name and address</td>
<td>(B) Title and average hours per week devoted to position</td>
<td>(C) Compensation (If not paid, enter -0-.)</td>
</tr>
<tr>
<td>-----------------------</td>
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</tr>
</tbody>
</table>
| Barry Zuckerman MD FAAP  
2000 M St NW Suite 200  
washington, DC  20036  | Director  
300  | 0  | 0  | 0  |
<p>| List the states with which a copy of this return is filed | AK, AL, AR, AZ, CA, CT, DC, FL, GA, IA, IL, KS, KY, MD, MI, NC, ND, NH, NJ, NM, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV, MN, NY |</p>
<table>
<thead>
<tr>
<th>Line No.</th>
<th>Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization’s exempt purposes (other than by providing funds for such purposes).</th>
</tr>
</thead>
<tbody>
<tr>
<td>93a</td>
<td>Fees earned at a conference relating to Zero to Three’s Early Head Start program</td>
</tr>
<tr>
<td>93b</td>
<td>A national convention held annually to provide training for practitioners, researchers, policy makers, parents, educators and trainers who work to support the healthy development of infants, toddlers and their families</td>
</tr>
<tr>
<td>93g</td>
<td>REVENUE FROM FIXED FEE CONTRACTS WITH THE U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES THAT ARE DIRECTLY ASSOCIATED WITH THE EXEMPT PURPOSE OF THE ORGANIZATION</td>
</tr>
<tr>
<td>102</td>
<td>Income from the sale of publications which disseminate information regarding the healthy development of infants and toddlers</td>
</tr>
<tr>
<td>103c</td>
<td>Consulting fee revenue generated in relation to the Organization’s exempt purpose of disseminating information promoting the healthy development of infants and toddlers</td>
</tr>
<tr>
<td>103d</td>
<td>Miscellaneous revenue generated in relation to the Organization’s exempt purpose of disseminating information promoting the healthy development of infants and toddlers</td>
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</tbody>
</table>
## TY 2006 Cash Grants Paid Schedule

**Name:** Zero to Three National Center for Infants Toddlers and Families  
**EIN:** 52-1105189

<table>
<thead>
<tr>
<th>Class of Activity</th>
<th>Recipient’s name</th>
<th>Address</th>
<th>Amount</th>
<th>Relationship</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants</td>
<td>Excellence for Children</td>
<td>PO Box 1285, Breaux Bridge, LA 70517</td>
<td>3,750</td>
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<tr>
<td>grants</td>
<td>Fenton Communications</td>
<td>1320 18th Street NW, Washington, DC 20036</td>
<td>17,500</td>
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</tr>
<tr>
<td>grants</td>
<td>Brenda Jones Harden</td>
<td>14643 Dunbartin Drive, Upper Marlboro, MD 20772</td>
<td>5,000</td>
<td></td>
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</tbody>
</table>
TY 2006 Depreciation and Depletion Schedule

Name: Zero to Three National Center for Infants Toddlers and Families

EIN: 52-1105189

<table>
<thead>
<tr>
<th>Asset</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Furniture AND Fixtures</td>
<td>36,486</td>
</tr>
<tr>
<td>Software</td>
<td>10,315</td>
</tr>
<tr>
<td>Computer Equipment</td>
<td>32,529</td>
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<tr>
<td>Leasehold Improvements</td>
<td>53,355</td>
</tr>
</tbody>
</table>
TY 2003 Gain/Loss from Sale of Nonpublic Securities Schedule

**Name:** Zero to Three National Center for Infants Toddlers and Families  
**EIN:** 52-1105189

<table>
<thead>
<tr>
<th>Name</th>
<th>Date Acquired</th>
<th>How Acquired</th>
<th>Date Sold</th>
<th>Purchaser Name</th>
<th>Gross Sales Price</th>
<th>Basis</th>
<th>Sales Expenses</th>
<th>Total (net)</th>
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<tbody>
<tr>
<td>GAIN ON SALE OF INVESTMENTS</td>
<td>2006-03</td>
<td>PURCHASED</td>
<td>2006-03</td>
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<td>2,978,719</td>
<td>2,693,451</td>
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<td>285,268</td>
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</table>
**TY 2006 Land etc. Schedule**

**Name:** Zero to Three National Center for Infants Toddlers and Families  
**EIN:** 52-1105189

<table>
<thead>
<tr>
<th>Category/Item</th>
<th>Cost/Other Basis</th>
<th>Accumulated Depreciation</th>
<th>Book Value</th>
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</thead>
<tbody>
<tr>
<td>Furniture AND Fixtures</td>
<td>518,855</td>
<td>457,556</td>
<td>61,299</td>
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<tr>
<td>Software</td>
<td>221,227</td>
<td>215,743</td>
<td>5,484</td>
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<tr>
<td>Computer Equipment</td>
<td>471,653</td>
<td>471,653</td>
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<tr>
<td>Leasehold Improvements</td>
<td>477,832</td>
<td>250,933</td>
<td>226,899</td>
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TY 2006 Other Assets Schedule

Name: Zero to Three National Center for Infants, Toddlers, and Families

EIN: 52-1105189

<table>
<thead>
<tr>
<th>Description</th>
<th>Beginning of Year Amount</th>
<th>End of Year Amount</th>
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<tbody>
<tr>
<td>Security deposit</td>
<td>47,227</td>
<td>47,227</td>
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</table>
TY 2006 Other Changes in Net Assets Schedule

**Name:** Zero to Three National Center for Infants Toddlers and Families  
**EIN:** 52-1105189

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Unrealized gain on investments</td>
<td>971,238</td>
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</table>
TY 2006 Other Expenses Included Schedule

**Name:** Zero to Three National Center for Infants Toddlers and Families  
**EIN:** 52-1105189

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Cost of goods sold</td>
<td>832,327</td>
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</table>
TY 2006 Other Liabilities Schedule

**Name:** Zero to Three National Center for Infants Toddlers and Families  
**EIN:** 52-1105189

<table>
<thead>
<tr>
<th>Description</th>
<th>Beginning of Year Amount</th>
<th>End of Year Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deferred rent and construction allowance</td>
<td>360,850</td>
<td>313,024</td>
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<tr>
<td>Security deposit on sublease</td>
<td>14,086</td>
<td>14,086</td>
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TY 2006 Other Revenues Included Schedule

Name: Zero to Three National Center for Infants Toddlers and Families

EIN: 52-1105189

<table>
<thead>
<tr>
<th>Description</th>
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<tbody>
<tr>
<td>Cost of goods sold</td>
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TY 2006 Other Income Schedule

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**EIN:** 52-1105189

<table>
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<th>Description</th>
<th>2003</th>
<th>2002</th>
<th>2001</th>
<th>2000</th>
<th>Total</th>
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<td>273,934</td>
<td>339,714</td>
<td>133,461</td>
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<td>823,655</td>
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